



Mohamed Hosny

With more than 10 years' experience as a Sales Officer & Insurance Estimator



Visit visa



Tuesday, October 9, 1990

Place of birth: - Ajman - UAE



971564964227



Married



Ajman - UAE



EGYPT



Arabic / English



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Faculty of Law

Sales Officer: 2/2022 – 12/2022 AL Helal Group Company

- Receiving direct calls with customers and provide all the company's services and prices to them.
- Closing deals with customers and taking customers' feedback after completing our services to them.
- Outdoor marketing experience: - do visits in Cairo, Al Mansoura and Al Monfia to bring new customers to the company by persuading them to take services from the company.
- Digital marketing experience: - advertising campaigns on WhatsApp, Instagram and Facebook to introduce the company and there services to reach as many customers as possible.
- Reaching the highest target of the company within the first two months of starting my work in the company with as increase 150%.

Sales Officer : 1/2018 – 12/2021 Hendawy Company

- A retail company that retails most household items.
- Sales officer of a branch of the Hendawy store.
- Supervising the purchase of goods of quality and price suitable for the market.
- Follow up on customer requests and deal with them in a dynamic manner.
- Increasing sales after dealing properly with customers led to an increase in their number as well.
- The branch has become the most important branch of the company and the most visited by customers.

Core skills

Strong organisational, administrative and general reception skills.
Good workload and time management.
Excellent telephone manner.
Dedicated and driven and proactive.
Confident communicator.
Listening
Professionalism
Customer focus
Organization and planning
Attention to detail
Multitasking
Efficiency
Conflict resolution
Problem-solving
Prioritizing
Time Management

Lawyer in training 11/2016-12/2017 - Law Hill Office - Cairo

- * During this period, training was provided to carry out legal and
- * administrative work in civil, commercial, and family cases and to write notes in cases and pleadings in civil, commercial, and misdemeanor cases.
Practicing legal work, especially with regard to civil, commercial, family, and administrative cases, attending before the courts of first instance and appeal, completing administrative work in courts and other government departments - notary, experts, writing notes in cases, pleading before civil and commercial departments and misdemeanors, examining workers' complaints and settling them, and appearing before courts when this requires the completion of the procedures for obtaining a residence permit for a foreigner, renewal, the necessary work, the Investment Authority, and others.

Insurance Estimator: 2014-2016 - Misr Insurance

- * Responsible for selling and advising on relevant insurance products to a wide range of clients with different requirements.
- * Advising clients on motor, home, health, and commercial insurance products
- * Insurance estimator and approve the LPO for Capmny Garage Panel.
- * Liaising with insurance companies through online insurance interfaces, emails, and phone calls
- * Responding quickly to customer inquiries about their insurance policies.
- * Explaining what a policy covers to clients.
- * Establishing a client's insurance needs by asking them relevant questions.
- * Insurance deals in the market.