



AHMED SHAABAN MOHAMED

Contact Me

E-Mail

sha3poo@yahoo.com

Phone

+201229271505

Address

Sidi Bishr, Alexandria, Egypt



Personal Info

- Nationality: Egyptian
- Date of Birth: Jul 9, 1983
- Marital Status: Single
- Military Status: Exempted

Education

Bachelor's Degree in Law
Alexandria University | 2011

Computer Skills

- Acceptable of MS Office Programs Use
- Use internet for multiple purposes

Languages

- English: Intermediate (A2)
- Arabic: Native (C2)

Others

- Valid Egyptian driving license

About Me

As a seasoned business owner and experienced partner, I bring a proven track record of success in managing day-to-day operations, developing and executing growth strategies, and building strong relationships with customers, suppliers, and stakeholders. With a keen eye for market trends and a deep understanding of customer needs, I am well-equipped to deliver results and drive revenue growth in any competitive environment.

Professional Experience

Owner

General Supplies Office , Egypt | 2020 - Present

- Managing and overseeing day-to-day operations, including inventory management, procurement, and sales.
- Developing and implementing short-term and long-term strategies to achieve business objectives and expand the customer base.
- Building and maintaining relationships with suppliers, customers, and stakeholders to ensure a steady supply of goods and a positive reputation.
- Monitoring and analyzing market trends to identify potential opportunities for growth and adjust business strategies accordingly.

Partner

Company and Stores for Women Leathers, Egypt | 2011 - 2019

- Overseeing and managing store operations, including merchandising, inventory management, and customer service.
- Developing and executing marketing and promotional strategies to increase brand awareness and drive sales.
- Establishing and maintaining relationships with suppliers and vendors to ensure the availability of high-quality products at competitive prices.
- Analyzing sales data and market trends to make informed decisions on inventory management, pricing, and product offerings.

Owner

Mobile Store, Egypt | 2001 - 2010

- Managing and overseeing daily operations, including sales, inventory management, and customer service.
- Developing and executing marketing and promotional campaigns to increase brand awareness and drive sales.
- Building and maintaining relationships with suppliers and vendors to ensure a steady supply of high-quality products.
- Conducting market research and analyzing customer feedback to identify areas for improvement and adjust business strategies accordingly.

Professional Experience

Security Officer

Care Services Company, Egypt | 1998 - 2000

- Patrolling assigned areas and monitoring security cameras and alarms to detect and prevent security breaches.
- Responding to incidents such as medical emergencies, fires, and criminal activities and reporting them to the appropriate authorities.
- Conducting safety and security inspections and identifying potential hazards and vulnerabilities.
- Providing excellent customer service by assisting visitors and answering their questions while maintaining a safe and secure environment.

Memberships

- Tax Card
- Commercial Register, Chamber of Commerce, Alexandria

Key Skills

- Project Management
- Leadership
- Time Management
- Problem-Solving
- Adaptability
- Teamwork
- Analytical Thinking
- Decision-Making
- Customer Service
- Financial Analysis
- Technical Writing
- Data Analysis
- Quality Control
- Foreign Languages

