



MOSTAFA EBID

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Valid Residence Visa
Valid Driving License

I was born in (U.A.E) Abu-Dhabi and study there until high school, I am seeking a rewarding opportunity with an established organization to be able to share my knowledge and skills acquired from my previous experience, which lead the company success and achieve the corporate goals.

PROFESSIONAL EXPERIENCE

IN UAE

FEB 2007 – AUG 2008
SLAES MARKETING, IKEA



Experienced in the following :-

- Product Knowledge
- Client acquisition and retention
- Goal setting and forecasting
- Closing sales
- Written and verbal communication
- Self-motivation
- Organization
- Time management
- Attention to detail

MAR 2011 – APR 2012
TELLER, ASIA EXCHANGE



Well knowing of the following programs :-

- Western union
- Money gram
- Cash money
- Money express

IN EGYPT

OCT 2016 – AUG 2017
SALES EXECUTIVE, AL KHATEEB CLOTH FACTORY

Experienced in the following :-

- Maintain good relation with client
- Follow up for payment
- Aiming to achieve monthly or annual targets
- establishing new business

SEP 2017 – NOV 2019

EXECUTIVE DIRECTOR , AL TAHREER FOOD INDUSTRY

Experienced in the following :-

- Design attractive menus
- Develop a relationship with regular customers
- Follow food and safety regulations
- Ensure that customers are satisfied with food and service
- Assist with marketing events
- Hire and train new restaurant staff
- Ability to communicate with all levels of staff
- Ability to create reports to give to ownership

DEC 2017 – JUL 2020

EXECUTIVE DIRECTOR , AL HIWEHI CLADDING FACTORY

Experienced in the following :-

- Fully responsible to report the management on daily basis
- Give new ideas to the management and make proper planning for the given tasks
- Plan and coordinate the production volumes and tie it with the sales forecast
- Allocation of human and material resources as needed
- Responsible for driving and boosting sales and respond to customer inquiries
- Ability to work under pressure and achieve goals (BUT I DON'T RECOMEND IT)

SEP 2020 – PRESENT

LIGHT VEHICLE DRIVER, AMERICANA GROUP



Experienced in the following :-

- Driving clients daily to their desired destinations
- Maintaining the vehicle safe and clean
- Using navigation Apps to determine the best route

EDUCATION

2010

HIGH SCHOOL, AL MUTANABBI SECONDARY SCHOOL (ABU-DHABI).

LANGUAGES

ARABIC

ENGLISH