



# Aarif Gani Quazi

## Sales Man

### My Contact

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Dera Dubai

### Hard Skill

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- Expertise in customer and client service
- Expert in building healthy customer relations
- Sales pitch development and public relations
- Skilled in marketing and sales techniques

### Soft Skill

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- Observation
- Decision making
- Communication
- Multi-tasking

### Education Background

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- 12th Pass BSER Ajmer Rajasthan India.  
Complete In Yaer 2008
- Basice Computer Knowledge

### About Me

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A skilled and dedicated sales professional with over sever years of experience as a top sales performer in the retail industry. Proven track record of achieving extraordinary success and exceeding sales goals in fast-paced sales by engaging consumers and helping strong relationship with their customers.

### Professional Experience

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*Senior salesperson  
Croma World  
September 2014 - April 2019*

- Sold a wide range of retail products of different brands
- Connected with potential products and increased brands
- Maintained high conversion rates

*Salesperson  
Best Sales Delhi  
Oct2019 to Aug-2021*

- Responsible for the customer base, pricing, organization of stock, all updates, and returns.
- Making Sure Customers get the best pricing that ew can provide with a reasonable profit.
- Work directly With management to enable customers purchase products in a variety of ways.
- Focus on Creating new leads and capturing new customers while still servicing existing
- Showing Customer new product and how it will help them in their business.

### Achievements

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Presented, promoted and sold products and services using solid arguments to existing and prospective customers.

Performed cost-benefit and needs analysis of existing and potential customers to meet their needs.