



# RAMY GAMAL SHAHAT HUSSEIN

## DELEGATE COLLECTION

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Gad Eid Street, Dokki

Experience in the field of pharmaceutical sales and collection. I have strong skills in communication and negotiation. I have the ability to achieve goals and improve performance by developing effective sales strategies. I am committed to the continued success and growth of the company.

### EDUCATION

- I obtained a diploma in commerce from a good computer institute in 2005

### EXPERIENCE

#### PHARMACEUTICAL SALES AND COLLECTION REPRESENTATIVE

##### ☐ An electrical appliances company

- Monitor accounts to identify late payments.
- Communicate with debtors and arrange with them methods of paying bills.
- Keeping all records accurately helps facilitate easy access.
- A debt collector's tasks include preparing and submitting reports on collection activity periodically.
- Follow up on process payments and refunds.
- One of the duties of a debt collector's job is to solve billing and credit problems for customers.
- Constant updating of collection files.
- Preparing reports on the status of the organization's clients' receivables

### SKILLS

- Ability to monitor and audit accounts to determine outstanding debts.
- Knowledge of ways to verify historical data for each debt or invoice.
- Proficiency in communicating effectively with customers and listening to their inquiries about payments and arrears.
- Quickly take necessary measures to encourage timely repayment of debts.
- Skills in finding different solutions to solve billing and credit problems
- Attention to detail.
- Ability to work alone.
- Organizing priorities.
- Communication and negotiation skills.
- Crisis management and conflict resolution.
- Initial knowledge of the laws and regulations related to financial transactions.

### PERSONAL DATA

- Date of birth: :1/4/1987
- Marital status: Married
- Military service: Termination
- Nationality: Egyptian
- Arabic: Mother Tongue
- English: Good